



Nextera

**Newsletter
Number 1**





Nextera is a new generation consulting firm which delivers performance innovation for both governments and private sector businesses

Welcome to our first newsletter. In this edition we will introduce you to our team and the range of our specialist services. If you would like to receive more newsletters later drop us an email and we will add you to our subscriber database..

To subscribe email us at:newsletter@nextera-global.com.

For more information about our services in Dubai and Abu Dhabi and the wider GCC contact

Gerry Cryer

+971 50 661 4045

gcryer@nextera-global.com

Graham Vaughan-Jones

+971 50 823 9283

gvj@nextera-global.com

In this edition:

1. Meet the team
2. Your solutions Your opportunities
3. Some of our clients



newsletter@nextera-global.com
Graham Vaughan-Jones 050 823 9283
Gerry Cryer 050 661 4045

Meet the team

The Executive Directors of Nextera are **Gerry Cryer** and **Graham Vaughan-Jones**, both highly experienced consultants.

Gerry was previously director of Coopers & Lybrand Consulting in the UK, Compaq Global Services in the USA and Senior Performance Improvement Advisor to PricewaterhouseCoopers in the Middle East. He has 30 years of international consulting experience and extensive knowledge of the issues of strategy implementation and performance management. He works with the management teams to help them align themselves and their business around the strategic intent.

Graham is a very skilled and experienced public sector modernisation specialist, who has led numerous successful projects worldwide. He has a distinguished government career in New Zealand which preceded over 20 years in senior consulting roles. Has played a part in a number of leading innovations, and is expert in application of modern public management concepts and associated techniques.

Our team are all seasoned practitioners—they have been working in Government or industry and have faced and solved real life problems. They bring wisdom and practical solutions to today's problems.

Sharing wisdom, building relationships, delivering value

We value innovation and wisdom

- Committed to providing internationally renowned experts
- People who have deep experience and practical knowledge
- Bring wisdom to our solutions

We develop strong professional relationships

- We understand what is important to you
- Then we take care to remember those important things

Build trust in our relationships

- We deliver value
- Results that are clear and easy to understand
- Effective and practical solutions



newsletter@nextera-global.com
Graham Vaughan-Jones 050 823 9283
Gerry Cryer 050 661 4045

Each circumstance is unique and so describe a packaged solution impossible but we work in four principle areas:

1 Strategy and transformation

We assist organisations develop and define their direction in response to the all situational environmental factors that face them.

We facilitate the identification of strategic imperatives and setting policy priorities.

We place particular emphasis on the internal organisation, structure, capabilities and capacity to change as we do on the direction to be taken.

We work with the staff teams to develop a cohesive team – structured and targeted – to deliver success

2 Governance and risk

We believe that effective Governance is a wide ranging requirement for all organisations and does not just include the structure of the board and the number of external directors.

We define Governance as the capability of an organisation to manage and deliver solutions to both internal and external shocks. It is the effective and transparent management of the entity

3 Performance innovation

Performance innovation is the ability to move beyond marginal and incremental changes in performance to deliver significant changes often driven by the strategic imperatives. It requires a deep understanding of the purpose of the organisation to develop new and innovative solutions.

4 Government modernisation

There are unique issues in Government around all the issues of strategy, governance transformation, transformation, governance, risk and performance innovation. These are reflected in the term 'government modernisation'

Our role is to bring our wide experience of working throughout Government and apply our knowledge and expertise to assist Governments become effective and efficient in defining and delivering their policy goals.



It is always difficult to describe the full range of solutions we provide. Wherever we work however we have a specific approach: the Nextera approach.

Maybe it goes without saying, but when a Nextera team works for you:

- We will be an experienced partner who has seen and understood your opportunity
- We will share and work with you on your journey to excellence
- We will provide sound and informed advice along the way

But more important is the attitude nextera brings. We expect to:

- Innovate and challenge you
- Cause a fundamental shift in perceptions, attitudes, methods of work and performance
- Bring you 'head and shoulders' out of the pack
- Turn you in to a performance leader and not just above average



Within the region we have a significant client portfolio from both the Government and private sectors. Of course this is the tip of the iceberg of our experiences

Abu Dhabi Government

Supported the General Secretariat of the Executive Council in the development and consolidation of the 2008 – 2012 Abu Dhabi Strategic Plan

Qatar Government

Advised on the approach and content of the public sector development programme, as well as providing technical direction

Assisted with other associated initiatives such as the national vision

Dubai Property and Investment Company

Defined the strategic direction and the key roles and accountabilities, its purpose and how it would deliver its objectives.

Outcome included revised organisation structure reflecting the defined processes, key accountabilities, governance and revised performance measurement at both team and personal levels.

Governance

Carried out various assignments which focused on identifying and applying modern governance principles

Our sector experience covers:

Governments across all departments but especially, Finance, Civil Service, Police and Judiciary and Environment

Professional service firms especially legal firms and consultants

Utilities especially mobile telecoms

Financial service including mortgage and mutual funds

Property and property development

