



Nextera

Meet the
Nextera team



Nextera is a new generation consulting firm which delivers performance innovation for both governments and private sector businesses.

Here are some of our team members. If you want to know more about Nextera then please contact Nextera principals either Graham Vaughan-Jones or Gerry Cryer for more information.

Graham Vaughan-Jones

Public sector modernisation and reform, modern public management & finance, accountability and reporting; acknowledged for his skills and innovation, expert facilitator. Significant local government experience, including during periods of major reform.

Gerry Cryer

Business Transformation, Change Management, Business Intelligence, Organisational Design, Strategy & Implementation, Talent Development, Financial, IT/IS Infrastructure, Market Strategies.

Bob Vine

Skilled and experienced local government chief executive with long career in city management, leading change and reforms locally, nationally and contributing internationally, and latterly servicing the sector with collaborative electronic knowledge sharing innovations.

Patrick Madden

Design and implementation of modern public sector management processes: performance based planning and budgeting; performance measurement and program evaluation; institutional design/development and governance; capacity development/training.

Angela Griffin

Very experienced senior local government practitioner and consultant managing multi million dollar programs and projects to assist and support the capacity of sub-national entities and related national entities. Program and project management, coaching, mentoring and capacity development experience.

Kinsley Sampson

Forty five years local government practitioner experience including twenty two years as Chief Executive. Active in local government management professional organisations both at a national and international level.

Jim Higgins

Forty years experience in the local and central government sector. Government-oriented systems design and implementation, IT strategy development, management of IT operations and the management and governance of successful IT companies.

Shane Townsend

Specialises in human resources, administration and finance, logistics and procurement, training and development, IT, security and business development.

Lincoln Behm

Strategy, finance, operations, quantitative and qualitative analysis, marketing and business intelligence, business development and people management.

Kelly McCarthy

Problem-solver used by international media, marketing and consulting organisations for swift solutions. Possesses ability to compress information into key components, reject chaff and produce salient information, succinctly expressed.



Graham Vaughan-Jones 050 823 9283

Gerry Cryer 050 661 4045



Other members of the Nextera team include

Fred Peters

Many years experience in policy development, program delivery, and public administration in policing, occupational health and safety and social housing in 3 major government ministries.

Vince Catherwood

Very skilled and experienced education and public sector policy analyst.

Mike Walker

Outstanding systems designer and implementer, with extensive public sector modernization experience.

Lewis McGill

Expert mentoring and performance enhancement authority, acknowledged for his developmental methodologies and skills.

Pamela Vaughan-Jones

An expert in education development, in particular in areas of qualification frameworks, accreditation, course design, moderation, and credential assessment.

Corporate Strategic Relationships

Bell Pottinger

Bell Pottinger are one of the world's and region's most experienced, innovative and well respected strategic communications companies. Specifically with offices in Abu Dhabi, Dubai and Doha they provide a powerful supportive capability and in their Director Samson Samasoni we have a partner we have worked with many times in the past.

The New Zealand School of Business & Government

The New Zealand School of Business & Government has been delivering high quality, innovative and effective programmes customised to the needs of the Public Sector since 1987.



Graham Vaughan-Jones 050 823 9283

Gerry Cryer 050 661 4045

Graham Vaughan-Jones



Core skills

Public sector modernisation and reform, public management & finance

Expertise

A very skilled and experienced public sector modernisation and management specialist, Graham has led many successful reform programmes worldwide and is recognised as a world class authority on the design and application of modern public management concepts and associated public finance approaches. He works alongside clients at senior levels to design and co-ordinate major modernisation initiatives. He has supported many public sector policy support agencies and associated reform initiatives. He has extensive local government expertise and experience.

Graham is an expert facilitator who has prepared and presented numerous development seminars and workshops. A distinguished government career preceded over 15 years in senior consulting roles, during which time he influenced a number of leading innovations in public sector management.

He has worked for governments around the world including Australia, New Zealand, and in Asia the governments of Hong Kong, Sri Lanka, Bangladesh etc; in Central Asia the Republic of Tajikistan and the Kyrgyz Republic; in Africa; Malawi and Ghana. In the Pacific his work included designing and directed reform projects in countries such as Federated States of Micronesia.

Sectors

Public sector including both central government and local government, including state owned enterprises, and executive agencies. He has considerable sector policy experience.

Key Experiences

Following a long and distinguished career in New Zealand Government including senior positions in the Office of the Auditor general , and the New Zealand Treasury, Graham has been the Senior Partner, Change Consulting and more recently Middle East Regional Public Sector Advisor, PricewaterhouseCoopers.

Graham has designed, and directed seminars for various international agencies such as the Commonwealth Secretariat, plus assisted Asian Development Bank, & World Bank. Additionally Graham has chaired a number of conventions and served at senior levels in national professional bodies. He holds various graduate and post-graduate qualifications.



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Gerry Cryer



Core skills

Business Transformation, Change Management, Business Intelligence, Organisational Design, Strategy & Implementation, Talent Development, Financial, IT/IS Infrastructure, Market Strategies

Expertise

Gerry's core capability is identifying, architecting, developing and harnessing organisational and individual strengths to deliver a business and operational strategy efficiently and effectively.

He has over 30 years of organisation effectiveness, business performance innovation, talent development, policy and process definition, strategy and implementation, change management, governance, financial, and consultancy experience.

He has worked with both Governments and private sector international companies in the United Kingdom, Europe, USA, Middle East and Africa. He is an expert in the development and effective implementation of focused performance management systems built around accountabilities to deliver agreed outputs.

Sectors

Gerry has a strong background in the Government (both national and municipal) Financial Services, IS Services, Telecommunications, Professional Services and Manufacturing sectors.

Key Experiences

Gerry has been: the senior Performance Improvement advisor to the Board within the Middle East firm of PricewaterhouseCoopers; Director Finance & Infrastructure and a Director Corporate Advisory and Consulting Services, in a major professional service firm, based in Dubai; Director of a niche strategy implementation consultancy with 10 years as an independent advisor to Boards of Directors and senior management teams; Director at Compaq Global Services (40,000 people) responsible for a Global change programme and previously Director at Coopers Lybrand Management Consultants.

He was also Visiting Research Fellow, Cranfield University School of Management, Centre for Business Performance and Visiting Lecturer at Southampton and Bradford Universities on Investment Appraisal



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Bob Vine



Core skills

Bob is a skilled and experienced local government chief executive with long careers in city management, leading change and reforms locally, nationally and internationally, and latterly servicing the sector in New Zealand with collaborative electronic knowledge sharing innovations.

Expertise

Bob's core capabilities include: Leading, mentoring and coaching high performing management teams; Organisational design, restructuring and managing change; The introduction of strategic and integrated shorter term financial and business "outcome" related plans and processes with strong accountability and transparency bases; A knowledge of, and practical experience in the application of the concepts and principles related to modern local government structures and processes; A broad working knowledge, and intimate experience, of the application of the latest information technology in enhancing communication and networking between councils and their communities, and the sharing of "best practice" across the sector; Establishing sound working relationships between Mayor, councillors and executive officers.

Sectors

Bob has strong backgrounds in both the public and private sectors. New Zealand's radical and innovative economic and local government reforms saw the creation of numerous public/private partnerships and Bob's involvement covered a diverse range of activities including transport, facilities management and retail development projects.

Key Experiences

Bob has been: A local government chief executive with an eye for the strategic and innovation in the areas of planning, local economic development and service delivery; Leader of local government executive management teams in growing and diverse cities; An advisor on public sector reform to governments, internationally and nationally; Central to the Introduction and management of Internet and Web services for local government practitioners in New Zealand; An advisor to New Zealand and Australian local government agencies working in the areas of education and professional development, and human resources; A close watcher of management practice and local government innovation and reforms in overseas locations.



Graham Vaughan-Jones 050 823 9283

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Core skills

Patrick is a very experienced and effective advisor and consultant.

Core skills focus on design and implementation of modern public sector management processes: performance based planning and budgeting; performance measurement and program evaluation; institutional design/development and governance; capacity development/training.

Expertise

Patrick's core capability is working with staff at varying levels and with varying experience helping them implement and benefit from modern public sector management approaches.

He has a solid background in measurement and statistics and practical experience applying those skills in measuring program performance and evaluating program effectiveness; and also in educational assessment.

His recent focus has been on integrated performance based planning and budgeting systems.

Sectors

Patrick's experience has been primarily in the government across a number of public service sectors including education, health and justice. He has also worked extensively at the centre of government dealing with cross-cutting policy, planning, budgeting and program review initiatives.

Key Experiences

Patrick had a varied and successful experience in the provincial government in Ontario Canada. This experience included direct program management responsibilities, and executive positions responsible for all administrative and support functions: finance, planning, IT, HR, risk management, general administration.

He played central roles in the design and establishment of several government agencies and in turn-around situations.

Since leaving the Ontario government in 2002 has worked as a consultant, primarily in Africa and the Middle East. He has worked as project lead and as a member of large interdisciplinary teams.





Core skills

She is an experienced local government practitioner and since 1998 as a consultant she has managed or participated in multi million dollar programs and projects designed to assist and support the capacity of sub-national entities and related national entities in various countries. Program and project management, coaching, mentoring and capacity development experience.

Expertise

4 years with World Bank during which time she undertook development work to help increase sub-national capacity in strategic management, service delivery, managing change and community engagement. Countries she worked in included Brazil, Nepal, India, Pakistan, Philippines, Bangladesh, Bulgaria, Slovakia, Hungary, Poland, Lithuania, Latvia, Russia. She also undertook distance learning activities for sub-national entities in Africa.

3 years as National Coordinator of AusAID program in South Africa – the Australia South Africa Local Government Partnership (ASALGP). This work involved supporting the development of the capacity of representatives and employees at a sub-national level to improve service delivery and community engagement in a way that was appropriate to the culture and within South Africa's post apartheid constitutional and legislative framework.

Three years as Program Manager of AusAID funded Electoral Support Program in Papua New Guinea (PNG) – in addition to supporting the Electoral Commission nationally, the program involved working with communities and provincial authorities and provincial staff and other relevant departments of government to help the country improve national election processes.

One year as Independent Principal Consultant – working as an organisational governance specialist with sub-national entities to assist in increasing the impact of service delivery through improved intra and inter government management and organisational arrangements.

Sectors

Sub-national governance

Key Experiences

With 29 years of actual experience working in local authorities in United Kingdom (UK) and New Zealand (NZ) Ms Griffin held, during that period, 3 positions as chief executive – two in the UK and one in NZ.



Kinsley Sampson



Core skills

Kinsley Sampson has had more than forty five years local government practitioner experience including twenty two years as Chief Executive. Active in local government management professional organisations both at a national and international level.

Expertise

In 1978, appointed Chief Executive (CE) of a city in New Zealand where he introduced a series of management, structural and procedural changes which significantly improved the efficiency of the organisation. In 1989 he was appointed CE of a new district created following the amalgamation of four authorities. The integration of staff, policies and procedures were quickly and smoothly achieved. He was responsible for overseeing and managing the corporatisation of three community owned utilities – an engineering maintenance and construction company, an engineering design and contract management consultancy and a major electricity and gas distribution and retail company which was subsequently listed on the New Zealand stock exchange.

Sectors

Local government

Key Experiences

Mr Sampson has always been actively involved in local government professional organisations and served two terms as president of the SOLGM. In the year 2000 he was awarded the Distinguished Managers Award and made a life member.

In 1988 he joined ICMA and after serving a two year term on the Executive Board in 1999 he became President, the first member to be elected from off the American continent.

Mr Sampson has served on the Boards of a number of companies, including the publicly listed Powerco Limited and the New Zealand Local Government Insurance Company Ltd.

Mr Sampson has also served as acting Chief Executive for the New Zealand Local Government Association and the Southland District Council.

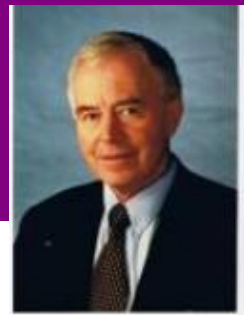
In 2008 he was a member of a small team which assisted the Papua New Guinea National Capital District Commission with the development of staff management tools.

In 2002 he was appointed to be an ordinary member of the New Zealand Order of Merit (MNZM).



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Core skills

Jim has had 40 years experience in the local and central government sector. During that time he has acquired a number of skills in the area of government-oriented systems design and implementation, IT strategy development, management of IT operations and the management and governance of successful IT companies. He has the ability to take companies and organisations which are flat-lining and build them into thriving, growing entities.

Expertise

Jim has a wide range of expertise basically around IT systems and their implementation and use in both central and local government as well as industry generally. He was an early adopter of the use of Web technologies in government and has been involved in the development and implementation of many e-Government systems. He has also developed significant expertise in the creation, development, management and governance of many associations and companies working both in the government and commercial sectors.

Jim has 40 years experience in analysing business needs, converting these into new structures based around the use of innovative technologies and successfully implementing new forward-thinking strategies.

Sectors

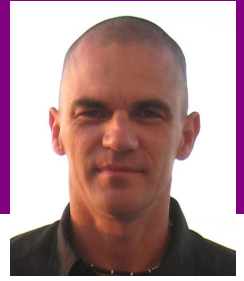
Jim has in-depth experience in local and central government, International and local Internet governance, Telecommunications, IT, and general business community.

Key Experiences

Jim has served as a Board member and Chairman of five successful startup IT companies. He was a past Director of Information Systems with the NZ Office of the Auditor General, a Past President of the New Zealand Computer Society, the Internet Society of New Zealand (InternetNZ) and ALGIM (Founder). He was Involved in the creation of the Internet Corporation for Assigned Names and Numbers (ICANN), and received the NZ Computer Society 40th Anniversary Commemoration Award for the most outstanding contributions to IT in New Zealand within the public sector in the last century. He is a Fellow of the Internet Society and The New Zealand Computer Society, a Life Member of the Association of Local Government Information Management (ALGIM) and has had 25 years experience as a broadcaster on IT and Internet topics.



Shane Townsend



Core skills

Shane is a highly skilled senior manager with experience in all aspects of support services. Shane specialises in Human Resources, Administration and Finance, Logistics and Procurement, Training and Development, IT, Security and Business Development.

Expertise

Shane is a disciplined and seasoned professional currently holding a position within Professional Service Solutions (PSS) in Afghanistan as the Manager of Corporate Support Services, overseeing HR, Finance, Logistics and managing the PSS recruitment and HR Services Line of Business. Prior to this, he was holding a senior levelled general management (Director of Administration) role with a US / Global Engineering / Infrastructure and Development Company in Afghanistan.

Previous to this most recent position and United Nations experience in Afghanistan and the West Bank - Palestine, he had 20 years experience in the Australian Defence / Government sector as a senior general manager in various roles. He has a strong commitment and extensive experience in delivering effective outcomes. Shane is a highly sort after manager in organisations where the melding of diverse departments are needed to support the continued growth of the business.

Sectors

Shane has a very strong background in the Government services (Australia and US Development), UN, NGO's and now the commercial sector.

Key Experiences

Shane has been: Chief Administrator for the Defence Involvement to the Sydney 2000 Olympic games; Chief of HR and Field Finance to the UN in Afghanistan for the 2005 Parliamentary Elections; Chief of UN Field Support Operations in Palestine; Director of Administration for International Relief and Development (US Company) in Afghanistan working to the US Govt; and is now the Manager of Corporate Support for PSS in Afghanistan.



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Core skills

Lincoln is a management consultant whose consulting expertise has helped to develop businesses from conception to start up, and grow businesses, organically and / or inorganically. His core business skills are in strategy, finance, operations, quantitative and qualitative analysis, marketing and business intelligence, business development and people management, which enable him to solve client problems and create holistic solutions for clients aligned with their corporate strategies and organisation.

Expertise

His core consulting areas of Business and Corporate Strategy, Market Strategy, Strategic Due Diligence, Sales Force Effectiveness, Organisational Design, Feasibility Studies and Start-ups, and Business Intelligence, have helped clients maximize profitability and meet their business aspirations.

Lincoln's core capability is in defining, structuring, and executing projects collaboratively with his clients, which solve clients' problem ensure that needs are met. Lincoln is highly structured and utilises methodical processes to deliver efficient and practical solutions that add measureable value to client immediately.

He has worked both with multinationals, family conglomerates, Governments and private sector with international companies from the Middle East, United States, the United Kingdom, and Europe.

Sectors

Lincoln has a strong background in the Manufacturing, Oil and Gas, Petrochemicals, Power and Water, Construction, Real Estate sectors. In addition to consulting and business advisory, Lincoln also has professional managerial experience working for the National Health Service in the United Kingdom.

Key Experiences

Lincoln served as lead Project Manager for the Growth Consulting business unit of the professional services firm Contax FZ LLC for four years; In addition, Lincoln has been an independent consultant in the United Kingdom and Europe for a number of years.





Core skills

Freelance problem-solver used by international media, marketing and consulting organisations for swift solutions. Possesses ability to compress information into key components, reject chaff and produce salient information, succinctly expressed.

Expertise

Editor and commissioning editor of journals and research based reports; Copywriting; Public Relations; Marketing; Research.

Sectors

Public and private sectors.

Key Experiences

Project Editor, Editor or Commissioning Editor:

Policy Agenda 2030, edited main document for internal distribution by government entities and wrote brochure for general release to inbound investors, stakeholders and general public outlining the Government's policies for the next 20 years. Client: Abu Dhabi General Secretariat of the Executive Council.

Strategic Plan Summary 2007, an information delivery project to motivate and inform government workers and the wider world of the government's nationhood vision. Produced by PricewaterhouseCoopers and the Emirate of Abu Dhabi General Secretariat of the Executive Council.

Arab Media Outlook 2007-2011, and *2008-2012*, an annual review forecasting and analysing news and current affairs media in the Middle East.

The *OFC Report* (1992-2002), an annual review of legislative changes and court decisions influencing tax and asset planning in 50+ jurisdictions around the world.

In the period 1991-2000: *Coatings Agenda*, *Urban Transport Report*, *Biotechnology Report*, *Telecommunication Users' Association Handbook*, *Sustainable Development Agenda*, *The Stadia Report*. All annuals; all for Campden Publishing, London.



Nextera is a new generation consulting firm which delivers performance innovation for both governments and private sector businesses



Sharing wisdom, building relationships, delivering value

We value innovation and wisdom

Committed to providing internationally renowned experts

People who have the deep experience

Bring wisdom to our solutions

We develop strong professional relationships

The most important drivers of the way we want to conduct business

Understand what is important to you

Take care to remember those important things

Build trust in the relationship

We deliver value

Results that are clear and easy to understand

Effective and practical solutions

The Nextera team that works for you will be

An experienced partner

Share your journey to excellence

Provide sound and informed advice along the way

But more important is the attitude Nextera brings. We expect to:

Innovate and challenge

Cause a fundamental shift in perceptions, attitudes, methods of work and performance

Bring you 'head and shoulders' out of the pack

Turn you in to a performance leader and not just above average



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